



CLIENT SUCCESS STORIES

TeamSoft's ability to provide exceptional recruitment, contracting and training services has earned it a reputation as the best IT services provider in the region. Read on to learn how our team has helped clients achieve critical business objectives.

Fortune 500 firm employees gain solid understanding of Java technologies and the ability to successfully complete high-priority projects by attending TeamSoft training classes.

The Challenge

This Fortune 500 company provides its customers with a full range of insurance services from vehicle, property, farm and business policies to medical and life insurance coverage. With billions in assets and policyholders in nearly 20 states, it is one of the country's largest mutual property and casualty insurers.

The Challenge

The insurer was in the process of moving a significant portion of its applications to a Java platform. It had a large staff of developers with experience in other technologies. It hoped to leverage its business knowledge and existing systems. To accomplish its objectives, the insurer needed to train hundreds of developers in Java technologies.

The Solution

TeamSoft has been providing professional services to the insurer since 1998, delivering top-notch developers, architects, business analysts and project managers. One of a handful of tier-one providers for the client, TeamSoft has been continually rated as one of the top performers.

As its relationship with the insurer and other leading companies matured, TeamSoft recognized that these clients had an ongoing need to build and enhance the technical skills of their staff. In an effort to provide a level of quality consistent with its other service offerings, TeamSoft established a high-tech training center and became one of a small number of authorized U.S. education centers for Sun Microsystems.

TeamSoft's curriculum focuses on Sun's Java, J2EE, XML, OOAD and Solaris courses. The comprehensive training program offers targeted curriculum, flexible delivery options and defined learning paths to deliver the highest value possible. Instructors are rigorously certified, the course content is customizable, and course materials are carefully selected and tailored to meet each client's need. TeamSoft's ability to provide highly regarded Sun training that includes client-specific customization is unique.

The Results

When TeamSoft proposed its training solution for the insurer, the client performed a full review of the TeamSoft facilities and audited several classes. Pleased with the high quality of their audit results, they selected TeamSoft as a training provider. The insurer worked with TeamSoft to develop a company-specific curriculum with client-specific examples blended into the course materials. Since 2000, hundreds of employees of the insurer have attended classes ranging from Java for mainframe programmers and more advanced Java topics to object-oriented analysis and design.

The successful training program has enabled the insurer to proceed with many projects using internal resources equipped with a sound understanding of Java application development.

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